

PRISM® User Group Meets Shares Knowledge and Success

Las Vegas, NV – The Precision Solutions Group sponsored the **2007 PRISM User Group** meeting entitled “Extending the Life and Value of Your Enterprise Systems.” 30 users representing 20 companies shared their PRISM knowledge and experiences providing extraordinary value to all who attended. 85% of the attendees said the meeting gave them greater confidence in the future of PRISM, 76% felt more control over PRISM's future, and 100% rated collaboration with fellow PRISM users as having the highest value. Everyone plans to attend future PRISM User Group meetings!

“Thanks for re-energizing my current projects ... giving me ideas for new projects.”

“I had a great time and it was great to see all of the PSGI people I know ... venue was excellent, the food was good, and I will definitely attend next year's session.”

“Very professional and honest”

The two-day meeting kicked off with process manufacturing software expert, Craig Piekarz, delivering the keynote address entitled *“Best of Breed – Coming Full Circle.”* Describing the evolution of enterprise systems, he said historically the best of breed providers lost ground to the platform providers (SAP, Oracle, ...) promoted a “One Size Fits All” market strategy. Through industry consolidation this has morphed to a “One Vendor” approach today with these vendors *satisfying niche demands by working with best of breed partners.* The cycle has come “full circle” confirming the essential need for and high value of niche solutions such as PRISM for process manufacturers. Craig's recommendations:

- Invest primarily in competitive advantage
- Question the “single vendor” mindset
- Avoid vendor “lock-in”
- Work with those that know your business

“Overall point and conclusions great”

Users and solution experts took the podium presenting success stories:

- *Business Process Issues and Solutions*
- *Extending PRISM with Microsoft CRM at Aberdeen Road Company*
- *Warehouse Automation with PRISM RF at Dreyer's Grand Ice Cream*
- *Leveraging PRISM as platform for Optimizing Supply Chain Performance at Degussa Engineered Carbons*
- *Enhancing the Formula Management and Regulatory Compliance Process*
- *Hey, that's not PRISM! Extending PRISM Life with Modernization*

Chris Morrissey, PSGI Senior Consultant, provided PRISM education:

- Aggregate Reporting – Accuracy with Theoretical Consumption
- Production Model Mass Maintenance
- Unit (Pallet) Tracking
- COM: The Power of Pricing, Discounts and Promotions

The highest rated sessions were the Open PRISM Discussion and Braggin' Rights. Attendees discussed improving PRISM and empowering the User Group during the Open session.

*Short stories were good.
I was impressed by people willing to share their success.*

A result of last year's PRISM User Group Meeting, the PRISM User Group website (<http://prismusergroup.precisionsg.com>) was introduced and critiqued. Attendees registered on the site and eagerly look forward to collaborating with each other.

*We met our primary goal of energizing the PRISM User community and providing a platform for companies to share their successes with PRISM. People really enjoyed working together to further the life of the PRISM product. It was a really great meeting! Thank you, PRISM users.
(Larry Dube, PSGI President)*

PSGI has produced a CD with the all of the presentations, training, and handouts from the mtg. If you would like a copy, [click here](#) or send an email to usermeeting@PrecisionSG.com.

PRISM User Group Meeting was sponsored by Precision Solutions Group.

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