

Having trouble viewing this email? [Click here](#)

You're receiving this email because of your relationship with the Precision Solutions Group, Inc.

You may [unsubscribe](#) if you no longer wish to receive our emails.



Precision Solutions Group, Inc.

Contact:
Dave Kravitt
Precision Solutions Group, Inc.
(877) 677-5776 Ext 910
Dave.Kravitt@PrecisionSG.com

Walpole, MA - January 15, 2009 - As we head full-steam into 2009, this email snapshot describes these topics:

- [Optimizing PRISM in this tough economy](#)
- [PSGI Expands it's support to include PRMS® and Optiva®](#)
- [3 Companies select PSGI for customer support services](#)

"The real cost of an ERP system is the lost opportunity in not getting the most value from them!"

ERP systems are expensive to buy, implement, and maintain. But, the real cost of an ERP system is the lost opportunity from not getting the most value from them.

In these tough economic times ...
now is the time to maximize the return it delivers!

PSGI has always provided business process optimization services around PRISM with significant, sustainable, positive results. At one California-based food producer we identified \$3 million in annual payback in just one visit! At an Iowa-based pharmaceutical company we identified 8 areas to improve their use of PRISM, reduce redundant data entry, and provide immediate payback. Our senior PRISM business consultants bring with them decades of hands-on manufacturing and supply chain management experience. A relatively small investment in optimization services could result in a significant payback for your organization.

"Only those companies that are lean, aggressive and constantly looking to improve and streamline their organizations will survive."

BenefIT, January 2008

[go to top](#)

PSGI now offers PRMS® and Optiva® Customer Support Services

Having identified additional underserved market niches, the Precision Solutions Group is pleased to announce that we are expanding our offerings to include the PRMS® ERP and Optiva® PLM applications. PRMS is similar to PRISM in that it has been through several acquisitions and no longer receives the support desired at the more than 400 US installations. Optiva's implementation methodology fits well with PSGI's support structure. PRMS and Optiva join the portfolio of PSGI supported applications of PRISM and JDE World.

Employing PSGI's unique support model originally developed for PRISM to PRMS, PSGI will deliver a support offering focusing on the customer and delivering significant value unavailable with traditional support. As with PRISM, PSGI will have dedicated PRMS experts on staff, support modified PRMS implementations and provide 'flex' support days.

Optiva implementations require a tremendous amount of customer-specific scripts, reports and extensions that are not covered by a traditional support model. PSGI is offering a supplemental customer support service for the most valuable components of the Optiva implementation, those customizations that sit on top of the core product and make the implementations successful and drive the return on investment in the software.

Per PSGI's president Larry Dube, "We welcome the opportunity to deliver real value to companies using PRMS and Optiva with our unique customer support offering. Employing our competitive advantages, we see the PRMS and Optiva customer bases as a significant growth opportunity for PSGI. We trust our existing customers will be pleased with the growth and stability this expanded offering provides. We will continue to look for other opportunities in underserved markets."

[go to top](#)

Companies Select PSGI for PRISM and JDE World Customer Support Services

The Precision Solutions Group is pleased to announce that we have been selected by these companies for our PRISM and/or JDE World Customer Support Services including:

- **Baxter Healthcare**
- **Keystone Steel & Wire**
- **Super Stores Industries**

Recognizing PSGI for our world class customer support services, these new partnerships offer a host of advantages to help customers sustain and to enhance the value of their PRISM implementation.



"We used PSGI in the past for PRISM training for our end users. Knowing the expertise they bring to the table made the decision to move to their PRISM support services easy. We've been very pleased with the results so far," explained **Baxter's** IT Director Bonnie Lambert.

Likewise **Super Stores** had employed PSGI's implementation services for Planning and QS before signing up for our PRISM support services. "We have been pleased with PSGI's performance in the past. We have projects in queue for the flex consulting days that are delivered with the support program," said Mike Lutterman, SSI's IT manager.



"Having emerged from bankruptcy a few years ago, it was time to re-invest in PRISM and JDE World support. PSGI was the natural choice. They provided services moving all of our iSeries software to a new server and we plan to employ their optimization services in the future", explained **Keystone Steel & Wire's** Matt Bradley.

Per PSGI's president Larry Dube, "We are so pleased that these organizations have the confidence in our team of experts and recognize the value our unique support model delivers. We welcome these new additions to our PRISM and World Customer Support Community.

[go to top](#)

About Baxter International: Baxter develops, manufactures and markets products that save and sustain the lives of people with hemophilia, immune disorders, infectious diseases, kidney disease, trauma, and other chronic and acute medical conditions. As a global,

diversified healthcare company, Baxter applies a unique combination of expertise in medical devices, pharmaceuticals and biotechnology to create products that advance patient care worldwide. For more information, see www.baxter.com

About Keystone Steel & Wire: Quality products begin with quality steel. At Keystone, we maintain total control over every step of our steel and wire production, from the processing of scrap metal through final packaging. Our fully integrated capabilities enable us to produce the finest steel possible, and then process it to match the most stringent customer specifications. In fact, our internal standards routinely exceed AISI and ASTM standards. Keystone's total control provides a high degree of predictability and consistent quality. For more information, see www.keystonesteel.com

About Super Stores Industries: SSI is a company dedicated to providing our customers with high quality dairy products and efficient warehousing and distribution. This is achieved through the cooperative efforts of professional and competent people who are excited about what they do. We are dedicated to the highest ethical standards in the conduct of business and are proud to manufacture products of excellence. For more information, see www.ssica.com

About Precision Solutions Group: Precision Solutions Group, Inc. is driven to enhance the productive use of enterprise business systems through training, customer support, consulting, and software solutions. We strive for greater employee efficiency and the significant cost savings and higher ROI derived by getting more out of your existing investment in enterprise business systems. Companies like Intertape Polymer Group, Ace Hardware Paint Division, and Ruiz Foods depend on PSGI for software services and software support. PSGI personnel average more than 18 years of experience with the PRISM®, World JDE, Protean®, PRMS® and Optiva® products. For more information, see www.PrecisionSG.com.

[go to top](#)

#

PRISM, PRMS, Protean and Optiva are registered trademarks of Infor Global Solutions

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to dave.kravitt@precisionsg.com by dave.kravitt@precisionsg.com. Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by

