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Contact:  
Dave Kravitt  
Precision Solutions Group, Inc.  
(877) 677-5776 Ext 910  
[Dave.Kravitt@PrecisionSG.com](mailto:Dave.Kravitt@PrecisionSG.com)

## **Amalgamated Sugar and PSGI is a Recipe for Success**

### **Amalgamated Sugar selects PSGI for PRISM® Customer Support Services**

Walpole, MA - January 30, 2007 -- The Amalgamated Sugar Company has selected the Precision Solutions Group for their world class PRISM Customer Support services. The partnership offers a host of advantages to help customers sustain and to enhance the value of their PRISM implementation.



"We've successfully employed PSGI for several key projects over the past couple of years and have the utmost confidence in their team." explained IS Manager, Farrel Farnes, "We're convinced we will receive substantial value from our investment in their support services." He listed the key ingredients of the PSGI support model that were most important to their organization:

- PSGI will act as an extension their support staff which is especially important as they lost several IT personnel during a move of their corporate headquarters
- Senior staffers are diverted from strategic projects by PRISM issues which could take 5 minutes or 5 hours to resolve. PSGI will work on these issues freeing up Amalgamated personnel to focus on their strategic projects
- Amalgamated uses a modified PRISM environment and welcomes PSGI supporting these enhancements as standard software
- Amalgamated will use the consulting days delivered with the support model for a significant queue of planned enhancement

Per PSGI's president Larry Dube, "Amalgamated Sugar is a perfect fit for our support model and will be able to take advantage of all of our competitive advantages. We look forward to delivering our unmatched expertise and contributing to the value their PRISM infrastructure provides their enterprise every day. We welcome Amalgamated to our expanding base of customers entrusting their PRISM infrastructures to our growing organization."

**About Amalgamated Sugar:** A top US sugar producer, Amalgamated Sugar processes sugar beets in Idaho. The company makes granulated, coarse, powdered, and brown sugar products marketed under the brand name White Satin, as well as private-label products for grocery chains. It also produces beet pulp, molasses, and other by-products. The company is part of Snake River Sugar, a grower-owned beet-sugar cooperative. For more information, see [www.amalgamatedsugar.com](http://www.amalgamatedsugar.com).

**About Precision Solutions Group:** Precision Solutions Group, Inc. is driven to enhance the productive use of enterprise business systems through training, customer support, consulting, and software solutions. We strive for greater employee efficiency and the significant cost savings and higher ROI derived by getting more out of your existing investment in enterprise business systems. Companies like Intertape Polymer Group, Cambro Manufacturing, and D.F. Stauffer's Biscuit Company depend on PSGI for software services and software support. PSGI personnel average more than 17 years of experience with the PRISM and World JDE products. For more information, see [www.PrecisionSG.com](http://www.PrecisionSG.com).

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